

EXECUTIVE VICE PRESIDENT

Denmark, including Greenland, The Faroe Islands and Iceland, Sweden, Norway and Finland

Can you take the lead of one of the Nordic region's strongest kitchen businesses with significant P&L responsibility, market-leading positions and ambitious growth plans? Then you may be the new Executive Vice President for HTH.

As Executive Vice President, you will have overall responsibility for HTH across Denmark, including Greenland, the Faroe Islands and Iceland, Sweden, Norway and Finland. You will report directly to the President and CEO of Nobia AB and will also become a central part of the Group Executive Committee.

You will take over the leadership of a business with strong market positions, continued market share growth and a clear strategic direction. The task will be to further develop HTH's position across the Nordic markets through strong commercial leadership, strategic execution and continued focus on growth, profitability and the long-term development of the organization.

You will be responsible for executing the agreed three-year strategy and ensuring that the organization delivers on its commercial, operational and financial targets. At the same time, you will further develop the franchise business, strengthen collaboration with franchisees and contribute to the continued expansion across the Nordic markets.

As the overall leader of HTH, you will be responsible for uniting and developing an experienced Nordic leadership team. You will set direction, create engagement and deliver results across markets, functions and cultures, while ensuring a strong performance culture based on collaboration, accountability and business results.

You will also serve as a visible ambassador for HTH towards franchisees, business partners and other stakeholders and play an active role in the Group's strategic decision-making processes.

We expect you to have a documented career as a CEO, divisional director or equivalent senior executive with full P&L responsibility. You have achieved significant results in a larger international company and have experience leading complex organizations across several markets.

You have strong commercial capabilities within sales leadership, business development and growth creation, you are able to combine strategic perspective with operational impact, and you have focus on the full customer journey. Experience from franchise-based business models will be an advantage, as will experience with major transformation and change processes.

As a person, you are a visible and inspiring leader with high integrity. You build trust, create strong relationships and are motivated by developing people, organizations and businesses. You work analytically and in a structured manner, make decisions on a solid foundation and are able to create followership around ambitious goals.

We expect you to have a relevant higher education. You are fluent in English and thrive in an international environment with significant travel activity across the Nordic region. Industry experience is a plus, as is proficiency in Nordic languages.

The primary workplace will be HTH's international headquarters in Tilst near Aarhus.

Please send your comprehensive CV to Laigaard Executive Search at CV@laigaard.com, marked 56277. We will treat your enquiry confidentially and will only pass on your information by agreement with you.

For further information, please contact Claus Laigaard ☎+45 40 79 81 90 or Mads Jakobsen ☎+45 22 16 24 04.

Our office will be closed from July 18 to August 3.



HTH invests strategically in growth and transformation with a clear focus on strengthening its presence in each individual market. This means that every franchisee and local store employee experience increased local support across all key business areas, helping to strengthen both the individual business and the HTH brand as a whole.

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HTH, www.hth.dk, is owned by Nobia AB, www.nobia.com, which is listed in Stockholm. HTH is Nobia's largest single Nordic brand, is represented in the five Nordic countries and has revenue of approximately SEK 3 billion out of Nobia's total revenue of approximately SEK 10 billion.